

# PELARGOS CAPITAL B.V. Financial Figures 2015

The Hague 31 August 2015



#### **Company information**

#### **Statutary directors**

Orange Dragon Company B.V. Emphi B.V.

#### **Address**

Prinses Margrietplantsoen 43, 2595 AM The Hague

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#### **Auditors**

PricewaterhouseCoopers Accountants N.V. Fascinatio Boulevard 350, 3065 WB Rotterdam

#### General

Pelargos Capital B.V., incorporated and domiciled in the Netherlands, is a private limited liability company organized under Dutch law and recorded in the Commercial Register of The Hague under its registered address at Prinses Margrietplantsoen 43, 2595 AM, The Hague.

The major shareholder in Pelargos Capital B.V. is Aegon Asset Management Holding B.V.. Aegon Asset Management Holding B.V. is a wholly owned subsidiary of Aegon N.V.

Pelargos Capital B.V. has been granted the license to manage investment funds (as meant in *Article 2:65, first paragraph, sub a, Wet Financieel Toezicht*) by Autoriteit Financiële Markten as of 9 December 2010. The granted license was transferred into an AIFM license as of 22 July 2014.

#### **Profile**

The statutory objectives of the company are:

- to act as a manager of one or more funds for joint account;
- to conduct the management over and to be (managing) director of one or more other investment institutions, companies and legal entities; and
- to invest assets in any other way, whether or not at the risk and expense of third parties; as well as to participate in, to take an interest in any other way in, to conduct the management of other business enterprises of whatever nature, furthermore to finance third parties, in any way to provide security or undertake the obligations of third parties and finally all activities which are incidental to or which may be conducive to any of the foregoing.

Pelargos Capital B.V. was established on March 4th in 2008. In June 2008 and July 2008 the Pelargos Asia Alpha Fund respectively the Pelargos Japan Alpha Fund were launched. Pelargos Capital B.V. is the investment manager of these investment funds. As at 30 June 2015, Pelargos Capital B.V. managed only these two investment funds. The funds strive for capital growth by taking long and short exposures in securities related to Asian respectively Japanese companies. Pelargos Capital B.V. does not exert an active voting policy.

Key figures (€)	H1 2015	H1 2014	2014
Revenues	1,172,287	1,258,114	2,531,345
Costs	1,400,009	1,498,978	2,691,620
Net result	(138,459)	(202,668)	(118,823)
Equity	3,800,084	3,854,698	3,938,543
Assets under management	240,047,054	279,097,405	282,380,027



#### Management report

#### Introduction

Pelargos Capital B.V. (hereafter: Pelargos) realized a net loss of €138.459 in the first half year of 2015.

In the first half year of 2015 the B class of the Pelargos Japan Alpha Fund posted a performance of 7.6% and the Pelargos Asia Alpha Fund of 2.5%. Assets under management as of June 30 were €240 million. Fund sizes decreased as a result of a rebalancing at cornerstone investor Aegon, which saw its pool of equity investments shrink due to a client asset allocation shift.

#### **Market environment**

The equity markets in Asia had a good start to the year, despite disappointing global macro economic data. Towards the end of the second quarter, Asian equity markets started to correct as macro weakness persisted.

It remains challenging to attract new clients with the current products' fund structures. Pelargos has set up a commonly used Cayman unit trust structure, targeted at Japanese and Asian institutional investors.

Significant time has been spent on the migration of Fund Accounting, Transfer Agency Services and Depositary services from Citibank to BNY Mellon. Migration date was 13th April.

#### Strategy & Outlook

Pelargos will continue its cooperation with TAP Japan on research and distribution activities. A

Cayman unit trust structure has been set up and can go live when seed capital is arranged. Pelargos is also exploring (long only) UCITS opportunities upon request of a prospective client. Additionally, the website is currently being redesigned.

#### Compliance and risk management

Pelargos has established a governance framework for monitoring and overseeing strategy, conduct of business standards and operations of the business. Risk management for the company operates within this governance framework, which includes an independent compliance committee and a compliance officer. Risk management is considered an integral part of the investment and the operational process. A further elaboration on risks is provided in the annual reports of 2014 for Pelargos Capital and its investment funds, as well as in both prospectusses of the investment funds.

#### **Financials**

The net loss amounted to €138,459. We expect a loss for 2015; although cost control is an important point of attention, a certain capital expenditure on marketing, legal and IT is required to enable future growth.

The Hague, 27 August 2015 Orange Dragon Company B.V. R.A. Dingemans

Emphi B.V. P.P.J. van de Laar



## **Balance sheet per June 2015**

(Before profit distribution)

ASSETS		2015		2014
		€		€
Fixed assets				
Material fixed				
Property and equipment	20.653		24.685	
Hardware	2.528		3.890	
		23.181		28.575
Current				
Receivables				
Accounts receivable	472.863		334.092	
Units of participations in Funds	487.209		452.505	
Corporate Tax	213.183		154.395	
Other current assets	154.296		91.253	
		1.327.551		1.032.245
Cash and cash equivalents				
Bank	3.428.194		3.686.646	
		3.428.194		3.686.646
Total assets	_	4.778.926	<u>-</u>	4.747.466

<b>EQUITY &amp; LIABILITIES</b>		2015		2014
		€		€
Equity				
Share capital	18.000		18.000	
Ordinary share premiums	482.000		482.000	
Other reserve	3.438.543		3.557.366	
Net Result	-138.459		-118.823	
		3.800.084		3.938.543
Current				
Variable pay	364.277		181.912	
Current account related parties	522.598		532.308	
Accounts payable	15.277		77.454	
Wage tax	30.255		_	
Other current liabilities	46.435		17.249	
		978.842		808.923
T-4-1 P-1-1904	-	4 770 026	_	4 747 466
Total liabilities		4.778.926	_	4.747.466



# Profit and loss account 1 January - 30 June 2015

P&L	2015 €	2014 €
Total revenues	1.172.287	1.258.114
Total costs	1.400.009	1.498.978
Earnings from operations	-227.722	-240.864
Investment results Other income	34.704 16.690	-20.599 2.163
Earning before interest and tax	-176.328	-259.300
Interest	3.280	6.005
Result before tax	-173.048	-253.295
Corporate income tax	-34.589	-50.627
Result after tax	-138.459	-202.668



## Cash flow statement 1 January - 30 June 2015

(Indirect method)

CASHFLOW STATEMENT		2015		2014
		€		€
Earnings from operations		-227.722		-240.864
Adjustments for				
Depreciation	5.394		5.394	
Change in receivables	-295.306		3.513.857	
Change in liabilities	169.919		-909.477	
Due corporate tax	34.589		50.627	
	-85.404		2.660.401	
Cash flow from operations		-313.126		2.419.537
Investment results	34.704		-	
Investments in fixed assets			<u> </u>	
Cash flow from investments		34.704		-
Interest	3.280		6.005	
Dividends paid			-2.086.250	
Cash flow from financing		3.280		-2.080.245
Other income	16.690		-18.436	
Cash flow from other		16.690		-18.436
Change in cash	-	-258.452	- -	320.856
Reconciliation with Bank				
Bank 1/1	_	3.686.646		3.130.137
Bank 31/12		3.428.194		3.450.993
Change		-258.452		320.856